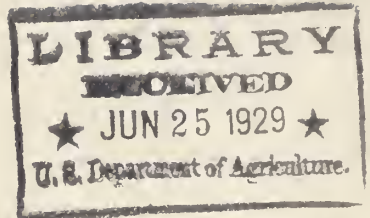


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63.67



WHOLESALE PRICE LIST

AUSTIN'S NEW GLADIOLUS

1937 - 28

OUR FORTY - FIRST YEAR

"Austin Originations Stand the Test of Time".

AUSTIN TRIAL GROUNDS.

Mr. and Mrs. A. H. Austin, Proprietors,

356 North Freedom Street, Ravenna, Ohio.

This Mimeograph List

is being sent out in answer to urgent requests for early wholesale prices of our recent introductions. As far as possible, we are offering all sizes and bulblets.

Sizes are:	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
	1 1/2 in. up	1 1/4 - 1 1/2	1 - 1 1/4	3/4 - 1	1/2 - 3/4	1/2 and less

Our Retail Catalog

will be issued in January. It will be nicely illustrated; have accurate descriptions; will list some of the better productions of others as well as our own, and will introduce a few new Austin Originations that we believe to be worthy and desirable acquisitions.

Special Offer -

With every \$5.00 order of gladiolus from this mimeograph list received before December 15th and two names of your flower-loving friends who have not heretofore purchased from the Austin Trial Grounds, we will furnish stock (of your selection) from our 1923 catalog to the amount of \$1.50

*Last starting for Florida to begin and month. The list will be printed any day. Dec. 6*

*Handwritten notes on right margin: "I think my mother was very keen and serious. I don't think I have ever seen her smile."*



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WHOLESALE PRICE LIST  
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1937 - 38

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	1 1/2 in. up	1 1/2 - 1 3/4	1 1/4 - 1 1/2	1 1/4 - 1 1/2	1 1/4 - 1 1/2	1 1/4 - 1 1/2 and less

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### Gold Eagle

The blooms, which are of good size, are a rich, pure yellow without throat lines. The petals are of good substance, nicely ruffled and very resistant to heat. It is extra early and the spike, always straight, is slender, graceful and easy to handle. Quite sure to be a leader for the cut flower trade.

Its early free blooming quality has been further proven the past season; from bulbs and bulblets, open ground May planting (no irrigation), we had large spikes of bloom before the middle of July and blooms from bulblets a little later in the same month and following throughout the season.

This variety is not only a free producer of blooming spikes, but also of bulblets, some of which are about the size of a No. 6 bulb. Because of earliness, it is especially desirable for the colder climates.

Mr. P. J. Pentecost, Commercial Gladiolus grower of Tipton, Indiana, under date of August 3rd, writes:

"Golden Eagle is a most appropriate name for your recent introduction. It is the yellowest yellow that gladiolus ever grew, and it scars above all others in the production of early bloom. Bulbs planted in May bloomed July 8th with spikes beyond criticism. Bulblets planted same date bloomed July 14th with spikes 35 inches high, liberal side spikes following which I am sending you".

### Tycko Zang

Clear salmon-pink of large size, producing, under good cultivation, blooms measuring five to six and one-half inches in diameter. Heavy, strong growth. A first prize winner at American Gladiolus Society Show at Rochester, New York, 1926.

### Buddy Worden ( Prim.)

Color, Indian red, same as the deeper shades of the Aaron Ward rose. A very free bloomer and early as it comes into bloom almost as early as Gold Eagle. Blooms for a long period and is a favorite for florists' use.

### Golden Swallow

Clear light yellow free from markings, and of artistic form which so resembles a flying bird that we named it the Golden Swallow.



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Mr. P. J. Pentecost, Commercial Gladiolus grower of Tipton, Indiana, under date of August 3rd, writes:

"Golden Eagle is a most appropriate name for your recent introduction. It is the yellowest yellow that gladiolus ever grew, and it beats above all others in the production of early bloom. Bulbs planted in May bloomed July 8th with spikes beyond criticism. Bulbets planted same date bloomed July 14th with spikes 25 inches high. I'll give you a few spikes following which I am sending you."

## Tyko Sang

Clear salmon-pink of large size, producing, under good cultivation, blooms measuring five to six and one-half inches in diameter. A first prize winner at American Gladiolus Society Show at Rochester, New York, 1926.

## Buddy Warden (Prim.)

Color, Indian red, same as the deeper shades of the Aston Ward rose. A very free bloomer and early as it comes into bloom almost as early as Gold Eagle. Blooms for a long period and is a favorite for florists' use.

## Golden Swallow

Clear light yellow free from markings, and of artistic form which so resembles a flying bird that we named it the Golden Swallow.

## High Nye

The basket glad, old rose with yellow throat. Willow spikes five to six feet tall.

## Forest Sprite (Our 1927 Novelty)

General effect scarlet, with tintings of carmine; tipped and bordered creamy-white. Attracts much attention and is greatly admired. We predict a great future for this variety.

## Rose - Mulberry

Clear slaty-blue changing to coral-pink flushed Ageratum violet. Cream throat without marking. Blooms often somewhat irregularly placed.

## Veiled Brilliance

Deep pink tinted grayish-blue, well placed flowers, many open at one time.

PRICES							
	Bulbs	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
Gold Eagle	Each	\$3.00	2.50	2.00	1.75	1.50	1.25
	100	150.00	125.00	100.00	90.00	80.00	75.00
	10 bulbs at 100 rate.			Selected bulblets 40¢ each			
					\$30.00 per 100		
					270.00 per 1000		
					250 at 1000 rate.		
Tycko Zang	Each		.40	.30	.25	.20	
	100		20.00	15.00	12.50	10.00	8.00
	25 bulbs at 100 rate			Bulblets	\$5.00 per 1000		
					500 at 1000 rate		
					\$15.00 per quart.		
Buddy Worden	Each	.50	.40	.30	.25		
	100	25.00	20.00	15.00	12.00	10.00	8.50
	25 bulbs at 100 rate						
Golden Swallow	Each		.15				
	100	7.50	6.00	5.00	4.00	3.00	2.50
	25 bulbs at 100 rate.			Bulblets	\$4.00 per quart.		
High Nye	Each	.50	.40	.30			
	100	25.00	20.00	15.00	12.00	10.00	8.50
	25 bulbs at 100 rate.						
Forest Sprite	Each	3.00	2.00	1.00	.75	.50	.35
	100	150.00	100.00	50.00	40.00	30.00	20.00
	10 bulbs at 100 rate.						
Rose-Mulberry	Each	1.50	1.00	.75	.60	.50	.40
	100	75.00	50.00	40.00	30.00	25.00	20.00
	10 bulbs at 100 rate.						
Veiled Brilliance	Each	3.00	2.00	1.00	.75	.50	.35
	100	150.00	100.00	50.00	40.00	30.00	20.00
	10 bulbs at 100 rate.						



# High Wye

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## Forest Sprite (Our 1927 Novelty)

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## Rose - Mulberry

Clear alabaster-blue changing to coral-pink flushed Agastum violet. Green throat without marking. Blooms often somewhat irregularly placed.

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10 bulbs at 100 rate.		Selected bulbs at 40¢ each			
		\$30.00 per 100			
		270.00 per 1000			
		250 at 1000 rate.			
Tyoko Zang	Each .40	.30	.25	.20	
100 20.00	15.00	12.50	10.00	8.00	
25 bulbs at 100 rate		Bulbs at \$2.00 per 1000			
		500 at 1000 rate			
		\$15.00 per quart.			
Buddy Worden	Each .50	.40	.30	.25	
100 25.00	20.00	15.00	12.00	10.00	8.50
25 bulbs at 100 rate					
Golden Swallow	Each .15				
100 7.50	6.00	5.00	4.00	3.00	2.50
25 bulbs at 100 rate.		Bulbs at \$4.00 per quart.			
High Wye	Each .50	.40	.30		
100 25.00	20.00	15.00	12.00	10.00	8.50
25 bulbs at 100 rate.					
Forest Sprite	Each 3.00	2.00	1.00	.75	.50
100 150.00	100.00	50.00	40.00	30.00	20.00
10 bulbs at 100 rate.					
Rose-Mulberry	Each 1.50	1.00	.75	.60	.50
100 75.00	50.00	40.00	30.00	25.00	20.00
10 bulbs at 100 rate.					
Veiled Brilliance	Each 3.00	2.00	1.00	.75	.50
100 150.00	100.00	50.00	40.00	30.00	20.00
10 bulbs at 100 rate.					



Brief Descriptions and Test Prices of our new 1927-28  
Introductions.

Wedgwood (New)

Dark rich violet purple, buds nearly black, of a satiny lustre. Upper petals lighter at throat. Tall slender spike with several good size blooms open at one time. Much superior to Baron Hulot.

Milady Imogene - The Florists' White. (New)

With the exception of tiny dots at base of petals and lavender anthers, this is a very clear pure white. Its blooms, which measure not over four inches in diameter, are daintily frilled and well placed on a slender, very pliable spike. Especially adapted for florists' use.

Tip-Gran (New)

Large wide open blooms of a clear apricot orange. A granddaughter of Alice Tiplady but much larger, and not a primulinus. Has a fine open Gandavensis form.

Marian Koch (New)

A strikingly artistic variety, its petals being rolled with tips twisted to sharp points. Color deep pink at tips shading to almost white at center and creamy blotch on lower petals. Largest blooms five inches from tip to tip. Strong substance with many open at one time. Spike straight and graceful.

Bridal Veil (New)

Open buds show tints of green fading to pure white as the bloom opens. Large, heavily ruffled, well placed on straight spike. Good height, strong growth.

Special Test Prices.

Set No. 1

18 bulbs of any one of the 5 new introductions,  
all sizes assorted, \$12.00

Set No. 2

12 bulbs of any one of the 5 new introductions,  
All sizes assorted, 10.00

Set No. 3

6 bulbs of any one of the 5 new introductions,  
all sizes assorted, 8.00

Six bulblets with each Set.

One of Set No. 3 of each of the new introductions,  
(five sets) thirty bulbs, 25.00

Probably no planting stock or bulblets of these will be  
offered next year.

TERMS - Cash with order, or 25% deposit; balance C. O. D. at  
time of shipment. No orders accepted for less than \$1.00. We  
pay delivery charges.

Write for special discount prices on large orders.

Address all orders to Austin Trial Grounds,

356 North Freedom Street, Ravenna, Ohio.



Brief Descriptions and Test Prices of our new 1937-38  
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Upper petals lighter at throat. Tall slender spike with several  
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